

ADVANCED BUSINESS INTERIORS

makespacework



There is a special synergy in every workplace – a balance between the people, furnishings and equipment that inhabit the space. Since 1989, Ottawa's Advanced Business Interiors (ABI) has been providing optimal office solutions to inspire creativity and productivity for organizations throughout Eastern Ontario, Western Quebec & Kingston regions.

"We believe there exists a mutually-beneficial relationship between imaging, interiors and the Ottawa business world," explains Bill Toutant, President of ABI. "Our mission is to make space work - for any size or type of business. We have all the tools needed to plan and implement a customized workplace, coupled with the best productivity solutions to support the work being done."

For eighteen years, ABI has delivered the best-engineered and most innovative products and services available for office interiors. As workplaces have evolved, they've kept pace with change and developed the expertise to qualify client needs better than their competitors.

Choosing to expand into ultra-efficient Ricoh

office imaging solutions was a logical evolution for ABI. Together, ABI and Advanced Business Imaging focus on efficiency for both the physical and cyber spaces in which a business functions. "Every firm needs to manage their operations in the context of economizing on space and cost," explains Advanced Business Imaging's co-owner Mike Allen. "Our local customers tell us they appreciate making just one call for all their needs, including supplies and service. Our success has been based on our ability to provide the best, most cost-effective solution, whether it's for interiors, imaging or both."

ABI boasts over 1000 satisfied customers throughout the region. As Blair Geddes, CFO of Med-Eng Systems Inc. attests, "the professionalism with which the entire ABI team carries out work, accommodating last minute changes despite many obstacles, is highly commendable. We find ABI to be exceptionally creative and reliable."

Equally pleased with ABI is Brent Cashman of MD Management. "We changed all of our document output technology to ABI's Ricoh printers and copiers for our national fleet. We are

extremely pleased with, and recommend highly, Advanced Business Imaging's solutions and after sales support."

ABI is the area's only exclusive distributor for Haworth, one of the top office furniture manufacturers in the world. Like Haworth, ABI is taking a leadership role in the environmental sustainability movement that is sweeping the industry. "At ABI we've been pleased to excel at remanufacturing. It makes great business and environmental sense to recycle office furnishings into like-new products. As the commercial real estate industry adopts standards such as LEED and BOMA Go Green, we will continue to provide additional responsible alternatives to our clients," notes David Asselin, the ABI co-owner who spearheaded the company's remanufacturing facility.

As a way to acknowledge and embrace business as it's done today, ABI is launching a new website in April which includes a sophisticated business-to-business portal to improve each customer's experience. "We're also very pleased to open our new showroom which will showcase the wide range of technology and

interiors we offer," explains Mr. Toutant. He adds that because ABI Group is owner-operated, you're quite likely to meet him, Mr. Allen, Mr. Asselin, or Vice-President, General Manager Joel DiBartolo on the showroom floor.

"We are very much a local business and, as such, are very responsive to our clientele. We are also very grateful for the success we've enjoyed and active support of many important community organizations such as the Ottawa Regional Cancer Centre, the Montfort Hospital, Candlelighters, Roger's House, and the Ottawa Senators' Foundation."

Making your space work can truly offer a multitude of dividends. Contact ABI today to find out how a customized office solution can transform your workplace into a more functional and pleasing environment that is more conducive to the work you do.

Advanced Business Interiors and Advanced Business Imaging are at 2355 St. Laurent Boulevard (613-738-1003); on the web at www.makespacework.com and www.advanced-businessimaging.com. The Kingston office is located at 62 Queen Street (613-389-9009).

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